

## Message Text

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ORIGIN COME-00

INFO OCT-01 ISO-00 EB-11 SS-20 EA-11 XMB-07 RSC-01 /051 R

66611

DRAFTED BY: COM/BIC/OIM:IWLLOYD

APPROVED BY: EB/OCA/REP:LHPOMEROY

COM/BIC/OIM:DHORRIDGE

COM/BIC/OIM:APLEONARD

EA/ROC:JMOYLE (SUBS)

----- 007396

R 302156Z JAN 74

FM SECSTATE WASHDC

TO AMEMBASSY TAIPEI

UNCLAS STATE 019988

PASS TO HARWOOD

E.O. 11652: N/A

TAGS: BEXP, TW

SUBJ: AMPRO '74

REFERENCE: TAIPEI 0437

EXIMBANK EXHIBITION CATALOG TEXT REQUESTED REFTEL FOLLOWS:

GENERAL DESCRIPTION OF EXIMBANK PROGRAM FOR CATALOG

EXPORT-IMPORT BANK OF THE UNITED STATES

1. EXIMBANK IS AN INDEPENDENT U.S. GOVERNMENT AGENCY WHICH WORKS DIRECTLY WITH AMERICAN SUPPLIERS AND PRIVATE FINANCIAL INSTITUTIONS TO FINANCE U.S. SALES ABROAD. IT HAS DEVELOPED OVER TWENTY NEW AND EXPANDED PROGRAMS DURING THE PAST FOUR YEARS TO ASSIST U.S. MANUFACTURERS AND SUPPLIERS IN PENETRATING MARKETS AND IN MAKING FINANCIAL ARRANGEMENTS FOR THE SALE OF THEIR PRODUCTS. THESE INCLUDE DIRECT LOANS AND GUARANTEES, DISCOUNT PROGRAMS, LEASING GUARANTEES, SPECIAL PROGRAMS FOR OVERSEAS DESIGN/ENGINEERING STUDIES, CONSTRUCTION, LICENSING, UNCLASSIFIED UNCLASSIFIED

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AND OTHER LONG, SHORT AND MEDIUM TERM FINANCING FACILITIES.

2. OF PARTICULAR IMPORTANCE TO EXHIBITORS AND THEIR CUSTOMERS, EXIMBANK HAS ESTABLISHED COOPERATIVE FINANCING FACILITIES (CFF) WITH TWELVE INDIGENOUS AND SEVEN BRANCHES OF FOREIGN BANKS IN TAIWAN. THEY ARE LISTED BELOW. THESE INSTITUTIONS ARE AUTHORIZED TO EXTEND MEDIUM-TERM BUYERS CREDITS TO BUYERS OF U.S. PRODUCTS AND SERVICES. USING EXIMBANK'S PROGRAM WITH ITS CONTRIBUTION OF 50 PERCENT OF THE FINANCED PORTION WHICH IS GENERALLY EXTENDED AT 8-1/2 PERCENT UP TO FIVE YEARS, AND THE AVAILABILITY OF THE REMAINING 50 PERCENT FROM LOCAL CFF BANKS AT THEIR CUSTOMARY RATES, GIVES YOUR CUSTOMER AN AVERAGE INTEREST RATE NORMALLY LOWER THAN COULD OTHERWISE BE AVAILABLE TO HIM. EXHIBITORS AND BUYERS MAY APPLY TO THESE CFF INSTITUTIONS. NEGOTIATIONS AS TO TERMS, INTEREST RATE AND OTHER CONDITIONS OF CREDIT ARE CONDUCTED BETWEEN THE BUYER AND THE BANKS.

BANK OF COMMUNICATIONS,  
CATHAY INVESTMENT & TRUST CO., LTD.,  
CENTRAL TRUST OF CHINA,  
CHINA DEVELOPMENT CORPORATION,  
CHINA INVESTMENT & TRUST CO.,  
FIRST COMMERCIAL BANK OF TAIWAN  
HUA NAN COMMERCIAL BANK, LTD.  
TAIWAN DEVELOPMENT & TRUST CORPORATION,  
TAIWAN FIRST INVESTMENT & TRUST CO., LTD.  
CHANG HUA COMMERCIAL BANK LTD.  
FARMERS BANK OF CHINA  
INTERNATIONAL COMMERCIAL BANK OF CHINA  
AMERICAN EXPRESS INTERNATIONAL BANKING CORP.  
BANGKOK BANK, LTD.  
BANK OF AMERICA  
FIRST NATIONAL CITY BANK  
MITSUI & CO., LTD.  
BANK OF INDOCHINA  
CHASE MANHATTAN BANK  
KISSINGER

UNCLASSIFIED

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 30 JAN 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
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**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** COM/BIC/OIM:IWLLOYD  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
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**Original Classification:** UNCLASSIFIED  
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**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** TAIPEI 0437  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** cunninfx  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 08 OCT 2002  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <08 OCT 2002 by kellew0>; APPROVED <22-Nov-2002 by cunninfx>  
**Review Markings:**

Declassified/Released  
US Department of State  
EO Systematic Review  
30 JUN 2005

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** AMPRO '74  
**TAGS:** BEXP, TW  
**To:** TAIPEI  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005